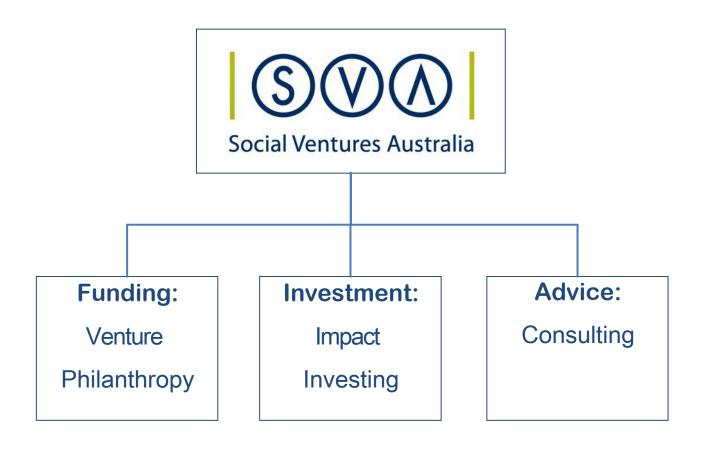


What makes a "social" investment, social?

Alex Oppes
Associate Director, Social Ventures Australia



About Social Ventures Australia





What makes a "social" investment social?

- People impact
- Product impact
- Profit impact



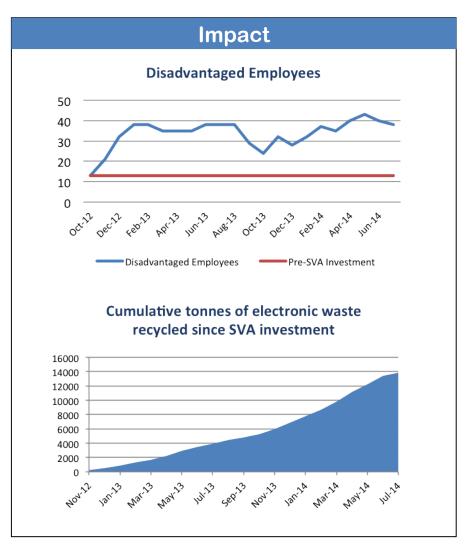
'People' impact: PGM Refiners



SVA Investment

- Electronic waste recycler based in Dandenong, Victoria (high unemployment, socially disadvantaged)
- Investment: A\$1m staged equity
- Impact covenant: minimum 70%
 long-term unemployed employees







'Product' impact: Inside the Brick



SVA Investment

- Startup play centre aimed at children with autism
- Investment: A\$200k loan to establish permanent location
- Impact covenant:
 - Provide Brick Clubs targeted to ASD kids/at risk of exclusion (250 regular participants)
 - Advocate, mentor and support the development of children at risk of social exclusion





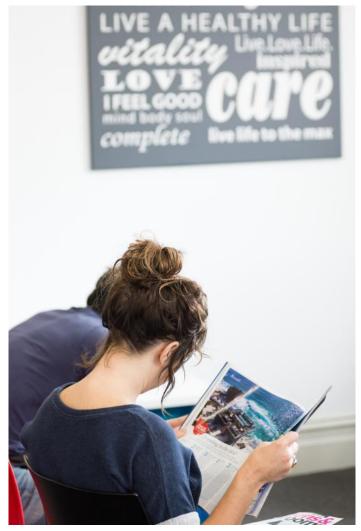
'Profit' impact: Integrated Medical Centre



SVA Investment

- Startup private health clinic owned by community health organisation
- Investment: A\$450k loan for fitout and working capital (jointly with Social Traders)
- Impact covenant: All profits go back to community health organisation









Social Ventures Australia

Funding • Investment • Advice

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